# HOME Buyer/Seller

# 3 Reasons to Talk to a Realtor Today

You might naturally assume that it is most important to talk to a Realtor when you're selling or buying a home. But there are many other circumstances in which it makes sense to give me a call. Here are a few examples.

#### 1. When you're at the "thinking about it" stage

If you're just thinking about selling your home, and haven't made a firm decision yet, you might feel uncomfortable calling a Realtor. Don't be. In fact, I welcome your call. We can discuss what your current property will likely sell for on today's market, and determine the type of home you qualify to buy. That way, you'll have some clarity and be able to make a more informed decision.

#### 2. If you're nervous about the selling process

If you haven't sold a home before, you might be concerned about what's involved in the process. You might even worry that putting your home on the market is going to be a lot of work and create a lot of turbulence for you and your family.

Fortunately, selling your home doesn't need to be scary. In fact, a big part of my job as a Realtor is to make the process as smooth and trouble-free as possible.

So if you have concerns about selling your home, you should give me a call.



#### 3. If you have questions

You likely have questions about the local real estate scene from time to time. You might have questions like: "How much did that home around the corner sell for?"; "Is now a good time to make a move, or should I wait until the market changes?"; and, "How much is my current home worth?"

When you have questions like those, you don't need to dig for answers on your own. You can give me a call. As an expert in the local market, I can give you the answers you need.

## BBQ Safety Tips You Should Know

According to a recent study, the average • Clean the grill frequently to prevent homeowner pays more attention to kitchen stove safety than they do BBQ safety. But, the fact is, a BBQ mishap can be just as devastating. So, it pays to • Don't position your BBQ close to know the latest safety tips.

- Keep BBQs at least 8 feet away from your house.
- Check for venture tube blockages regularly. (Spiders are notorious for spinning webs in there.)
- flare ups. A grease fire on the grill can continue burning even after you've turned the BBQ off.
- foliage, such as under a tree or next to shrubs.
- Never BBQ in an enclosed area, such as a garage, even if the space is well ventilated.
- Avoid leaving the grill unattended,

- especially when cooking greasy foods such as sausages, beef burgers or steaks.
- Do not let children BBQ.

Finally, make sure your BBQ is turned completely off after use. It's a good idea to double-check this when making the rounds and locking up your home for the night.

Experts say you should treat a BBQ as you would a camp fire — with care.

### Inink, Act...

- "Always remember that the future comes one day at a time." Dean Acheson
- "There are no secrets to success. It is the result of preparation, hard work, and learning from failure." Colin Powell
- "Action is the real measure of intelligence." Napoleon Hill